



BUSINESS DEVELOPMENT MANAGER

£ Competitive salary, plus commission, benefits

IF YOU'RE GREAT ON THE PHONE, HARD-WORKING AND WANT TO WORK AT AN AWARD-WINNING COMPANY, HERE'S YOUR CHANCE

Morgan Lovell, the UK's leader in office interior design, is truly a 'great place to work'. Voted one of the UK's top 50 places to work, the company offers a fantastic opportunity for the right individual. Located in London's Soho, the company's head office is one of the UK's 'greenest' offices, with first class facilities including break out areas, a mini-café and even bike racks and showers for those seeking alternative transportation.

The role is to become a member of our dynamic and growing sales team, with plenty of future career opportunities. Previous telemarketing experience is a plus and candidates should have the desire to succeed. In return the company offers an excellent salary, uncapped commissions, and the best benefits package in the business.

The successful candidate will be:

- Highly motivated and enthusiastic
- Ambitious and target driven
- Experienced in telesales / appointment-setting a plus
- Polite and have an excellent phone manner

Duties will include:

- Setting appointments for office design services to a range of mid-sized to blue chip companies
- Following up on qualified leads
- Managing accounts
- Identifying client needs through effective listening and questioning
- Developing relationships over the phone

This is a fantastic opportunity for an outgoing, driven individual seeking to further a career in sales by working for a FTSE 250 company with real prospects for progression and an excellent bonus structure.

Hours: Monday – Friday, 8:30am-5:30pm

WANT TO APPLY?

Send your cover letter and CV via email to jobs@morganlovell.com.