



## BUSINESS DEVELOPMENT MANAGER

£ Competitive salary, plus commission, benefits

**IF YOU'RE GREAT ON THE PHONE, HARD-WORKING AND WANT TO WORK AT AN AWARD-WINNING COMPANY, HERE'S YOUR CHANCE**

Morgan Lovell, the UK's leader in office interior design, is truly a 'great place to work'. Voted one of the UK's top 50 places to work, the company offers a fantastic opportunity for the right individual. Located in London's Soho, the company's head office is one of the UK's 'greenest' offices, with first class facilities including break out areas, a mini-café and even bike racks and showers for those seeking alternative transportation.

The role is to become a member of our dynamic and growing sales team, with plenty of future career opportunities. Previous telemarketing experience is a plus and candidates should have the desire to succeed. In return the company offers an excellent salary, uncapped commissions, and the best benefits package in the business.

### The successful candidate will be:

- Highly motivated and enthusiastic
- Ambitious and target driven
- Experienced in telesales / appointment-setting a plus
- Polite and have an excellent phone manner

### Duties will include:

- Setting appointments for office design services to a range of mid-sized to blue chip companies
- Following up on qualified leads
- Managing accounts
- Identifying client needs through effective listening and questioning
- Developing relationships over the phone

This is a fantastic opportunity for an outgoing, driven individual seeking to further a career in sales by working for a FTSE 250 company with real prospects for progression and an excellent bonus structure.

**Hours: Monday – Friday, 8:30am-5:30pm**

### WANT TO APPLY?

Send your cover letter and CV via email to [jobs@morganlovell.com](mailto:jobs@morganlovell.com) or post it to us at 16 Noel Street, London W1F 8DA, marked for the attention of Sally Edwards.